 

**GLOBAL EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETETIVE BIDDING (ICB) BASIS FOR PROVISION OF INTEGRATED WELL AND RESERVOIR MANAGEMENT SERVICES FOR OFFSHORE BLOCKS - RAVVA & CB-OS/2**

**Cairn Oil and Gas**, a vertical of **Vedanta Limited** (“VL”), is the Operator on behalf of itself and Joint Venture (JV) partners Oil & Natural Gas Corporation (ONGC) Ltd., Videocon Industries Limited (VIL), Ravva Oil Singapore Pte Ltd (ROS) of the Ravva block PKGM-1 (the “Block”) located in Krishna Godavari Basin , in the state of Andhra Pradesh, India and on behalf of itself and JV partners Oil & Natural Gas Corporation (ONGC) Ltd. & Tata Petrodyne Limited of the CB-OS/2 block located in Cambay Basin, in the state of Gujarat India.

Ravva block & CB block – Reserves in the main RAVVA field area are located in 3 main fault blocks: RA/RB/RC/RD, RE/RF/RB, and RG. The field has been developed with 8 unmanned platforms with onshore processing and offshore loading via SPM.

In Ravva, it operates eight offshore platforms, one SPM, network of sub-sea pipelines and one onshore processing terminal having a capacity to process around 50,000 bopd of crude oil, 2.2 mmscmd of natural gas, 110,000 bwpd of injection water and 1.0 million barrels of crude oil storage in East Godavari District, Andhra Pradesh, India.

Onshore Processing facilities at Ravva plant consist of Oil/Gas/Water separation, intermediate storage, evacuation of Oil & Gas (trucking/pipeline), treatment of produced water and injection of produced water along with Borewell water into formation to maintain reservoir pressure.

VL, is the Operator of the Lakshmi and Gauri offshore oil & gas fields. There are three platforms LA, LB and GA having a total of 24 wells consisting of oil and gas producers only. The block primarily comprises of Lakshmi and Gauri fields which are located approximately 10 km from the nearest coastline in the shallow water depths of ~20-25m. The oil & gas production from the block is transported to an onshore Oil and Gas Processing facility at Suvali through a trunk pipeline.

Onshore Processing facilities at Suvali consist of Oil/Gas/Water separation, intermediate storage, evacuation of Oil & Gas (trucking/pipeline), treatment of produced water and disposal of reject water into sea (pipeline/outfall). The Liquid Handling facilities at Suvali had the design capacity to process 10000 BOPD and 3000 BWPD.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding Process for the **‘‘PROVISION OF INTEGRATED WELL AND RESERVOIR MANAGEMENT SERVICES FOR THE OFFSHORE BLOCKS – RAVVA & CB-OS/2”**

Scope of Work broadly includes provision of multiple type of Oil Field services and supply of spares, chemicals and consumables. Services will be mobilized as per well intervention planned from Cairn technical team as per long term planning. Formal day to day activities will be planned by Cairn technical team for routine and non-routine well activities and contractor will work as per the plan intimated by Cairn technical team. A brief list of the key services are provided below for reference:

* + Coil tubing, pumping & stimulation chemicals and services (including N2)
  + E-line & Slickline
  + Tractor & stroker
  + Fluid Flow back and Sand Management System,
  + Downhole Video Camera,
  + Gas lift valves – including supply & straddle gas lift
  + Isolation Patch & Bridge Plugs – including supply
  + Pumping services (Mini Stimulation Package),
  + Supply and services of Non-Profile Plug,
  + Through tubing sand control
  + Wellhead preventive maintenance services
  + Other misc services which will be required to support integrated PE operations in the blocks

**Interested companies / consortiums meeting following criteria should respond to this EoI:**

1. Contractor shall have a minimum of 05 years (in preceding 10 years) experience in providing similar Offshore PE services on standalone basis or as a consortium
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.

Participants to clearly mention if interested to participate in tender for

1. Ravva Block
2. CB-OS/2 Block; or
3. Both (i) & (ii)

**Participants are requested to submit the following pre-qualification documents as a minimum:**

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Details of similar Offshore PE services executed in the last 10 years and those of currently under execution along with details of total executed project cost. Details of completion of similar type of projects in the last 10yearsunder heading:

a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc.

1. Completion certificate along with copy of work order/ project details (stating scope of work, project value, commencement date, completion date, and location of work) must also be provided.
2. Detailed Project planning and Execution methodology.
3. Details of Key Members who shall be involved in the Project execution including their experience levels.
4. Details of Equipment owned by the company & supply chain capability to source spares and consumables relevant to execution of advertised contract.
5. Quality assurance & quality control practices currently in place for the execution of similar work.
6. List of policies, procedures, emergency management system and quality assurance practices currently in place for the execution of similar work.
7. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
8. Statutory Compliance Management System with supporting documentation demonstrating compliance to all applicable rules and regulations in operating Boilers, IBR, DGMS, CEA regulations, Grid code and as applicable to HV/LV Electrical Systems, Fire and gas system, Resource management as per Oil Mines Regulations
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also Note –

1. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
2. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
3. Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
4. Commitment Letter from Parent/Company to provide financial support to the bidding entity.
5. In case of consortium, Memorandum of Understanding (MOU) executed by the consortium members needs to be submitted. The MOU shall indicate the scope of work to be performed by the respective consortium members expressed in percentage terms. The financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
6. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
7. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “[Evince Interest](file://cildelvwinvnx01/Document/2017-2018/01.%20SERVICES/01.%20RAJASTHAN/RJ-%20Sheetal/In%20Progress/6000004288%20Lighting%20and%20earting%20manpower%20for%20MPT%20and%20RGT/TC%20Papers/Procurement%20Execution%20Strategy/Evince%20Interest)” link for the corresponding EoI listing on the Cairn Website i.e. [http://www.cairnindia.com](http://www.cairnindia.com/) and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.